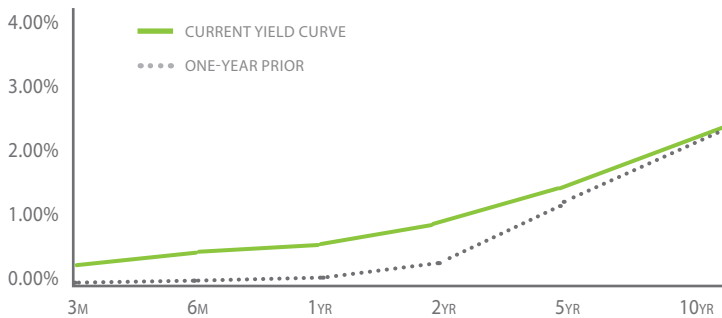


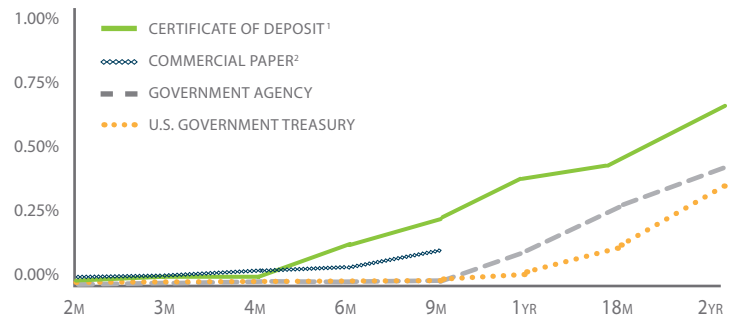


Historical Yield Curve



Source: Bloomberg Finance L.P., 1/5/16

Indicative Rates



¹ Average of top ten banks; ² General Electric Capital Corp.

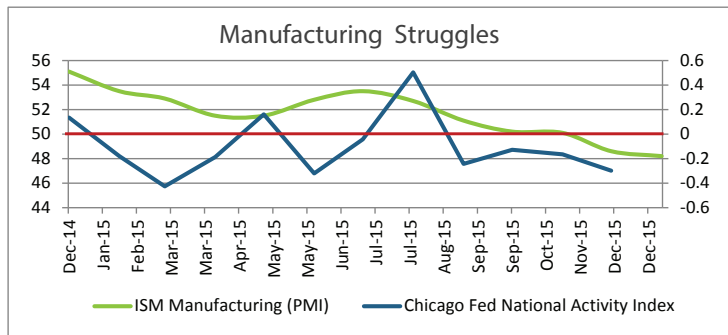
Source: PMA Financial Network, Inc., Bloomberg Finance L.P., 1/5/16

FEATURED ECONOMIC INDICATOR

Weakness in Manufacturing Continues

According to the Institute of Supply Management's PMI, economic activity in the manufacturing sector contracted in December for the second consecutive month as the reading fell to 48.2. Orders, production and employment contracted in December. Manufacturers also continue to reduce excessive inventories. Furthermore, it was the sixth consecutive month of decline for the PMI. Other economic indicators have also shown recent decline. Durable Goods Orders Excluding Transportation have declined 3 of the last 4 months and the Chicago Fed National Activity Index has been negative the past 4 months and for most of the year.

Source: Bloomberg, Institute for Supply Management



Source: Bloomberg

RECENT NEWS

Year Begins with Renewed China Worries

A contraction in Chinese manufacturing activity and a falling currency resulted in a 7% decline in the Shanghai Composite on Monday, January 4, 2016. The plunge triggered a new circuit breaker rule that halted trading for the rest of the day. In addition, a ban on selling of Chinese stocks by large shareholders - a policy imposed at the height of last summer's market selloff - is due to expire at the end of the week. Developments in China increasingly affect other markets. Weakness in the yuan may result in instability in other emerging market countries. Renewed signs of an economic slowdown in China and other international events led to risk aversion in equity markets as European and US indexes followed Chinese markets down on the day.

Source: Financial Times, Wall Street Journal

U.S. Economic Indicators

Event	Event Date	Period	Survey	Actual	Prior / Revised (R)
Consumer Price Index (YoY)	12/15/15	NOV	0.4%	0.5%	0.2%
Core CPI (YoY)	12/15/15	NOV	2.0%	2.0%	1.9%
Building Permits	12/16/15	NOV	1150K	1289K	1161K (R)
Chicago Fed National Activity Index	12/21/15	NOV	0.10	-0.30	-0.17 (R)
Personal Spending (MoM)	12/22/15	NOV	0.3%	0.3%	0.0% (R)
Durable Goods Orders Ex. Transportation (MoM)	12/23/15	NOV	0.0%	-0.1%	0.5%
Consumer Confidence	12/29/15	DEC	93.5	96.5	92.6 (R)
Change in Nonfarm Payrolls	01/08/16	DEC	197K	--	197K
Unemployment Rate	01/08/16	DEC	5.0%	--	5.0%

Source: Bloomberg Finance L.P., 1/5/16

Contact Information

KENT D. JOHNSON

Senior Vice President, Director-Minnesota Office

PMA Securities, Inc.
5301 Kyler Ave. NE, 2nd Floor, 2nd Floor
Albertville, MN 55301

Tel: 763.497.1490 Ext. 1300

Fax: 763.497.1491

Email: kjohnson@pmanetwork.com

This document was prepared by Prudent Man Advisors, Inc. for clients of the firm and its affiliated PMA entities, as defined below. It is being provided for informational and/or educational purposes only without regard to any particular user's investment objectives, financial situation or means. The content of this document is not to be construed as a recommendation, solicitation or offer to buy or sell any security, financial product or instrument, or to participate in any particular trading strategy in any jurisdiction in which such an offer or solicitation, or trading strategy would be illegal. Nor does it constitute any legal, tax, accounting or investment advice or services regarding the suitability or profitability of any security or investment. Although the information contained in this document has been obtained from third-party sources believed to be reliable, PMA cannot guarantee the accuracy or completeness of such information. It is understood that PMA is not responsible for any errors or omissions in the content in this document and the information is being provided to you on an "as is" basis without warranties or representations of any kind.

Securities, public finance services and institutional brokerage services are offered through PMA Securities, Inc. PMA Securities, Inc. is a broker-dealer and municipal advisor registered with the SEC and MSRB, and is a member of FINRA and SIPC. Prudent Man Advisors, Inc., an SEC registered investment adviser, provides investment advisory services to local government investment pools and separate accounts. All other products and services are provided by PMA Financial Network, Inc. PMA Financial Network, Inc., PMA Securities, Inc. and Prudent Man Advisors (collectively "PMA") are under common ownership.

Securities and public finance services offered through PMA Securities, Inc. are available in CA, CO, FL, GA, IL, IN, IA, KS, MI, MN, MO, NE, OH, OK, PA, SD, TX and WI. This document is not an offer of services available in any state other than those listed above, has been prepared for informational and educational purposes and does not constitute a solicitation to purchase or sell securities, which may be done only after client suitability is reviewed and determined. All investments mentioned herein may have varying levels of risk, and may not be suitable for every investor. PMA and its employees do not offer tax or legal advice. Individuals and organizations should consult with their own tax and/or legal advisors before making any tax or legal related investment decisions. Additional information is available upon request.