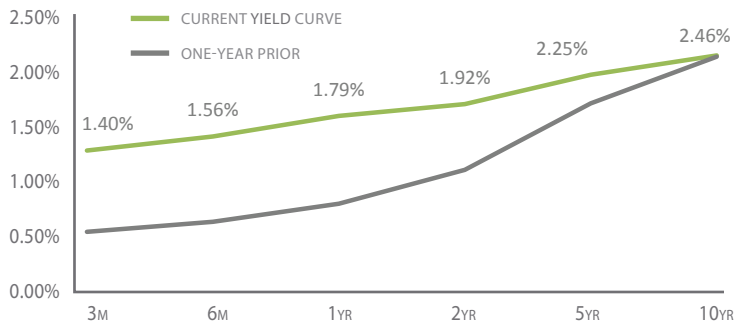
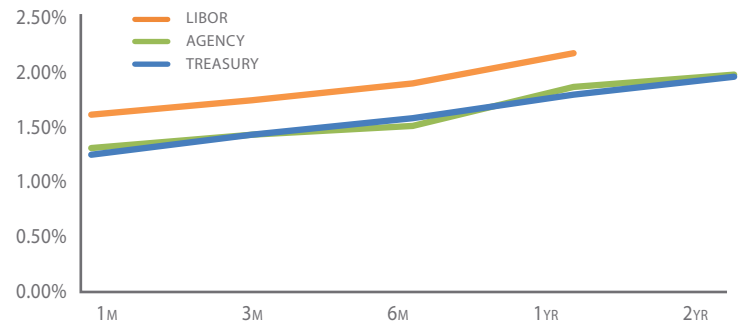


Historical Yield Curve



Source: Bloomberg Finance L.P. 1/2/18

Indicative Rates



Source: Bloomberg Finance L.P. 1/2/18

Rates do not reflect transaction fees.

FEATURED MARKET DATA

Strong 2017 Market Returns

Equity and Fixed Income markets produced strong returns in 2017. In equity markets, the US Total Market Index rose over 21% as global economies strengthened producing even larger gains outside of the U.S. In the Fixed Income market, non-Treasury sectors outperformed during the year as risk premiums rallied significantly due to both stronger fundamental and technical factors. The US Aggregate Bond Index returned over 3.5% in 2017. Government bonds as measured by the US Treasury/Agency Index performed well (total return of 2.42%) even as yields remain relatively low compared to historical levels.

Source: Bloomberg

Market Performance	2017 Returns
Equity Markets	
US Total Market Index ¹	21.19%
Global All Cap ex US Index ²	27.41%
Fixed Income Markets	
US Aggregate Bond Index ³	3.54%
US Treasury/Agency Index ⁴	2.42%

Source: Bloomberg

¹ CRSP US Total Market Index. ² FTSE Global All Cap ex US Index. ³ Bloomberg Barclays US Aggregate Bond Index. ⁴ Bloomberg Barclays US Treasury/Agency Index.

U.S. Economic Indicators

Event	Event Date	Period	Survey	Actual	Prior / Revised (R)
Core PPI (YoY)	12/12/17	NOV	2.4%	2.4%	2.4%
Core CPI (YoY)	12/13/17	NOV	1.8%	1.7%	1.8%
Housing Starts	12/19/17	NOV	1250K	1297K	1256K (R)
Personal Income	12/22/17	NOV	0.4%	0.3	0.4%
Personal Spending	12/22/17	NOV	0.5%	0.6%	0.2% (R)
Core PCE (YoY)	12/22/17	NOV	1.5%	1.5%	1.4%
Durable Goods Orders Ex. Transportation (MoM)	12/22/17	NOV	0.5%	-0.1%	1.3 (R)
Change in Nonfarm Payrolls	01/05/18	DEC	185K	-	221K
Unemployment Rate	01/05/18	DEC	4.1%	-	4.1%

Source: Bloomberg Finance L.P. 1/2/18

RECENT NEWS

Good Start to Holiday Shopping

Retail Sales beat expectations in November. Rising income, consumer confidence, strong financial markets and modest inflation are all credited for the stronger sales. Growth was not limited to online retailers as traditional brick-and-mortar retailers also saw improvement over the past year. Retail sector experts note that retailers have successfully employed strategies integrating the internet with the brick-and-mortar shopping approach. Altogether, sales were up 5.8% from a year earlier, the largest yearly November increase since 2011. The data suggests the U.S. is on track for robust growth in the fourth quarter.

Source: Wall Street Journal, Bloomberg

Contact Information

KENT D. JOHNSON

Senior Vice President, Director-Minnesota Office

PMA Securities, Inc.

5301 Kyler Ave. NE, 2nd Floor, 2nd Floor
Albertville, MN 55301

Tel: 763.497.1490 Ext. 1300

Fax: 763.497.1491

Email: kjohnson@pmanetwork.com

This document was prepared by Prudent Man Advisors, Inc. for clients of the firm and its affiliated PMA entities, as defined below. It is being provided for informational and/or educational purposes only without regard to any particular user's investment objectives, financial situation or means. The content of this document is not to be construed as a recommendation, solicitation or offer to buy or sell any security, financial product or instrument, or to participate in any particular trading strategy in any jurisdiction in which such an offer or solicitation, or trading strategy would be illegal. Nor does it constitute any legal, tax, accounting or investment advice or services regarding the suitability or profitability of any security or investment. Although the information contained in this document has been obtained from third-party sources believed to be reliable, PMA cannot guarantee the accuracy or completeness of such information. It is understood that PMA is not responsible for any errors or omissions in the content in this document and the information is being provided to you on an "as is" basis without warranties or representations of any kind.

Securities, public finance services and institutional brokerage services are offered through PMA Securities, Inc. PMA Securities, Inc. is a broker-dealer and municipal advisor registered with the SEC and MSRB, and is a member of FINRA and SIPC. Prudent Man Advisors, Inc., an SEC registered investment adviser, provides investment advisory services to local government investment pools and separate accounts. All other products and services are provided by PMA Financial Network, Inc. PMA Financial Network, Inc., PMA Securities, Inc. and Prudent Man Advisors (collectively "PMA") are under common ownership.

Securities and public finance services offered through PMA Securities, Inc. are available in CA, CO, FL, GA, IL, IN, IA, KS, MI, MN, MO, NE, OH, OK, PA, SD, TX and WI. This document is not an offer of services available in any state other than those listed above, has been prepared for informational and educational purposes and does not constitute a solicitation to purchase or sell securities, which may be done only after client suitability is reviewed and determined. All investments mentioned herein may have varying levels of risk, and may not be suitable for every investor. PMA and its employees do not offer tax or legal advice. Individuals and organizations should consult with their own tax and/or legal advisors before making any tax or legal related investment decisions. Additional information is available upon request.